



DEAL DATABASE - MANUAL

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#01_Log In

- > <https://dealdb.zelos.consulting/de/deals>
- > Entering Log In Data

DE | EN | NO |

Competencies Industries Company Contact

> **ZELOS** >
MANAGEMENT CONSULTANTS

Deal database

Currently no access!
You need to be logged in to access our Deal database

Register now Log In

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#02_DATABASE VIEW

> The database appears directly in the "DETAIL VIEW"

The screenshot displays the ZeLOS Deal Database interface. At the top, there is a navigation bar with language options (DE | EN | NO), user information (DEAL-DB, MY ACCOUNT, ADMIN, LOG OUT), and a main menu (Competencies, Industries, Deals, Company, Contact). The ZeLOS logo is prominently displayed in the center of the navigation bar. Below the navigation bar, a search bar is labeled "Deal database".

The main content area is titled "632 deals found" and includes a pagination control (1, 2, 3, >). The interface is divided into two columns: "CUSTOMERS" and "PROVIDERS". The "CUSTOMERS" column lists various companies such as a.s.r., A.T.U Auto-Telle-Unger, ABB, ABN AMRO, ACC Loan Management, AccorHotels, ACS PharmaProtect, Adidas, Aditro, AELTC, Aena, Aerojet Rocketdyne, and AGS Airport. The "PROVIDERS" column lists companies like Infosys, Atos, IBM, Wipro, BT, Capita, Arvato, Siemens IT Solutions, Tieto, IBM, Unisys, CGI, and Getronics. Each company name is accompanied by a double-headed arrow icon.

On the left side of the main content area, there is a "Filter result" sidebar. This sidebar contains several filter categories, each with a dropdown menu set to "None selected":

- Filter by Customer
- Filter by Provider
- Filter by Tags
- Filter by Country
- Filter by TCV Range
- Filter by Status
- Filter by Contract End

At the bottom of the filter sidebar, there are two buttons: "Apply Filter" and "Show All". A red circle highlights the "Detail view" button in the sidebar, and a red arrow points to it from the left.

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#02_DATENBANK ANSICHT

> For more details, you can switch to "full width table view"

The screenshot displays the ZeLOS Deal Database interface. At the top, there is a navigation bar with links for Competencies, Industries, Deals, Company, and Contact, along with the ZeLOS logo. Below this is a search bar labeled "Deal database". The main content area shows "632 deals found" and a table with columns for Customer, Provider, Deal Country, TCV Range, Contract Start, and Contract End. On the left side, there is a filter panel with various filter options like "Filter by Customer", "Filter by Provider", etc. A red circle highlights the "Full width table view" button in the filter panel, with a red arrow pointing to it.

Customer	Provider	Deal Country	TCV Range	Contract Start	Contract End
a.s.r.	Infosys	Netherlands	> 25 Mio. € < 50 Mio. €	01/04/2015	31/03/2019
A.T.U Auto-Teile-Unger	Atos	Germany	< 5 Mio. €	01/06/2016	31/05/2021
ABB	IBM	Switzerland	> 250 Mio. € < 500 Mio. €	01/04/2015	31/03/2020
ABB	Wipro	Switzerland	> 50 Mio. € < 100 Mio. €	01/04/2015	31/03/2020
ABB	BT	Switzerland	> 100 Mio. € < 250 Mio. €	01/04/2015	31/03/2020
ABN AMRO	IBM	Netherlands	> 1.000 Mio. €	01/12/2014	30/11/2024
ACC Loan Management	Capita	Ireland	> 50 Mio. € < 100 Mio. €	01/02/2016	31/01/2021
AccorHotels	Atos	France	> 25 Mio. € < 50 Mio. €	01/09/2015	30/08/2020
ACS PharmaProtect	Arvato	Germany	> 50 Mio. € < 100 Mio. €	01/02/2017	31/01/2027
Adidas	Siemens IT Solutions	Germany	> 25 Mio. € < 50 Mio. €	01/04/2017	31/03/2021
Aditro	Tieto	Sweden	> 10 Mio. € < 25 Mio. €	01/01/2015	31/12/2017
AELTC	IBM	United Kingdom	> 10 Mio. € < 25 Mio. €	01/06/2016	31/05/2021
Aena	Unisys	Spain	> 10 Mio. € < 25 Mio. €	01/07/2014	30/06/2017
Aerofjet Rocketdyne	CGI	Canada	> 10 Mio. € < 25 Mio. €	01/04/2017	31/03/2022
AGS Airport	Getronics	United Kingdom	> 25 Mio. € < 50 Mio. €	01/01/2016	01/01/2021
Ahlstrom	Tech Mahindra	Finland	> 100 Mio. € < 250 Mio. €	01/09/2014	30/08/2019
Airbus	CGI	France	> 10 Mio. € < 25 Mio. €	01/02/2015	31/01/2018
Akellius	T-Systems	Sweden	> 10 Mio. € < 25 Mio. €	01/02/2016	31/01/2020
Aker Solution	Frontica	Norway	> 100 Mio. € < 250 Mio. €	01/02/2016	31/01/2021
AkzoNobel	L&T Technology Services	Netherlands	> 25 Mio. € < 50 Mio. €	01/06/2014	31/05/2018

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#02_DATENBANK ANSICHT

> For a view by contract volume, "Chart Graphics" can be selected

The screenshot displays the ZeLOS Deal Database interface. At the top, there is a navigation bar with language options (DE | EN | NO), user account information (DEAL-DB, MY ACCOUNT, ADMIN, LOG OUT), and a main menu (Competencies, Industries, Deals, Company, Contact). The ZeLOS logo is prominently displayed. Below the navigation bar, the page title "Deal database" is shown. A sidebar on the left contains a "Switch" section with three icons: a list view, a table view, and a chart view. The chart view icon is circled in red, and a red arrow points to it. A tooltip above the chart icon reads "Chart graphics based on filtered result". Below the "Switch" section is a "Filter result" section with various filters: Filter by Customer, Filter by Provider, Filter by Tags, Filter by Country, Filter by TCV Range, Filter by Status, and Filter by Contract End. Each filter has a dropdown menu currently set to "None selected". At the bottom of the filter section are "Apply Filter" and "Show All" buttons. The main content area is titled "Graphics based on 632 found deals" and features a horizontal bar chart. The chart has three tabs: "Deals/TCV Range", "Deals/Year", and "Deals/Duration/Volume". The "Deals/TCV Range" tab is selected. The chart shows the number of deals for various TCV ranges. The Y-axis is labeled "TCV Range" and the X-axis is labeled "# of Deals".

TCV Range	# of Deals
< 5 Mio. €	~60
> 5 Mio. € < 10 Mio. €	~60
> 10 Mio. € < 25 Mio. €	~140
> 25 Mio. € < 50 Mio. €	~140
> 50 Mio. € < 100 Mio. €	~100
> 100 Mio. € < 250 Mio. €	~60
> 250 Mio. € < 500 Mio. €	~20
> 500 Mio. € < 1.000 Mio. €	~10
> 1.000 Mio. €	~20

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#03_DEALS

- > The filter application can be used to restrict or search for specific deals
- > Filter-Options: Customer, Provider, Tags, Country, TCVRange, Status and Contract End (Date)

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#04_DEAL INFO

- > When you access a deal, you can read the following information:
- > Customer, Customer Industry, Provider, Deal Country, Deal Region, Scope, Deal Type, Tags, Tupe, Tupe Staff, TCVin Euro, TCVRange, Contract Start, Contract End, Duration (months) and Source

The screenshot displays the ZeLOS Deal Database interface. At the top, there is a navigation bar with links for 'Competencies', 'Industries', 'Deals', 'Company', and 'Contact', along with the ZeLOS logo and 'MANAGEMENT CONSULTANTS'. Below this is a search bar labeled 'Deal database'. The main content area shows '632 deals found' and a list of deals. A red circle highlights a specific deal's details, which are shown in a modal window. The details include:

- Customer: a.s.r.
- Customer Industry: Insurance
- Provider: Infosys
- Deal Country: Netherlands
- Deal Region: Benelux, EMEA, Global
- Scope: Business Process Outsourcing for Supply Backoffice Services
- Deal Type: New
- Tags: Business Processes
- Tupe: Local Law
- Tupe Staff: 87
- TCV in EUR: n.a.
- TCV Range: > 25 Mio. € < 50 Mio. €
- Contract Start: 01/04/2015
- Contract End: 31/03/2019
- Duration (months): 48
- Source: Provider Information (on 05/02/2015)

Below the details, a list of other deals is visible, including ATU Auto-Telle-Unger, ABB, and ACC Loan Management. On the left side, there is a 'Filter result' section with various filters such as 'Filter by Customer', 'Filter by Provider', 'Filter by Tags', 'Filter by Country', 'Filter by TCV Range', 'Filter by Status', and 'Filter by Contract End'. An 'Apply Filter' button and a 'Show All' button are also present. A red arrow points to the 'Show All' button.

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#04_DEAL INFO

- > Link-Infos about the Deal:
- > Customer +Provider = Link to the Companies Homepage
- > Source = Link to the Press release

DE | EN | NO | DEAL-DB | MY ACCOUNT | ADMIN | LOG OUT

Competencies Industries Deals Company Contact > ZELOS < MANAGEMENT CONSULTANTS

Deal database

632 deals found

Switch View

Filter result

Filter by Customer: None selected

Filter by Provider: None selected

Filter by Tags: None selected

Filter by Country: None selected

Filter by TCV Range: None selected

Filter by Status: Any Status

Filter by Contract End: None selected

Apply Filter Show All

CUSTOMERS PROVIDERS

a.s.r. Infosys

Customer a.s.r.

Customer Industry Insurance

Provider Infosys

Deal Country Netherlands

Deal Region Benelux, EMEA, Global

Scope Business Process Outsourcing for Supply Backoffice Services

Deal Type New

Tags Business Processes

Tupe Local Law

Tupe Staff 87

TCV in EUR n.a.

TCV Range > 25 Mio. € < 50 Mio. €

Contract Start 01/04/2015

Contract End 31/03/2019

Duration (months) 48

Source Provider Information (on 05/02/2015)

AT.U Auto-Teile-Unger ↔ Atos

ABB ↔ IBM

ABB ↔ Wipro

ABB ↔ BT

ABN AMRO ↔ IBM

ACC Loan Management ↔ Capita

AccorHotels ↔ Atos